| What-If Assumptions |  |
| :--- | ---: |
| Bonus | $200,000.00$ |
| Commission | $5.75 \%$ |
| Margin | $57.50 \%$ |
| Marketing | $15.00 \%$ |
| Research and Development | $7.50 \%$ |
| Sales Revenue for Bonus | $3,500,000.00$ |
| Support, General, and Administrative | $18.75 \%$ |



The workbook title and subtitle are entered, and the workbook theme and document properties are changed

The workbook is saved as "Modern Music Shops Six-Month Financial Projection"

## Modern Music Shops <br> The projected revenue listed in Table 3-1 is entered and the projected six-month

 Six-Month Financial Projection| The column widths are adjusted and row titles are entered | 304 | $0^{\left(00^{5}\right.}$ |  | containing absolute cell |  | created and rotated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $0^{x^{20^{\circ}}}$ | $120^{0}$ |  |
| Revenue | \$3,113,612.16 | \$7,962,235.53 | \$5,112,268.58 | \$2,924,627.87 | \$7,630,534.65 | \$3,424,270.23 |
| Cost of Goods Sold | 1,323,285.17 | 3,383,950.10 | 2,172,714.15 | 1,242,966.84 | 3,242,977.23 | 1,455,314.85 |
| The IF function is entered correctly for the Bonus row | \$1,790,326.99 | \$4,578,285.43 | \$2,939,554.43 | \$1,681,661.03 | \$4,387,557.42 | \$1,968,955.38 |
| Expenses entered correctly <br> for the Bonus row |  |  |  |  |  |  |
| Bonus | \$0.00 | \$200,000.00 | \$200,000.00 | \$0.00 | \$200,000.00 | \$0.00 |
| Commission | 179,032.70 | 457,828.54 | 293,955.44 | 168,166.10 | 438,755.74 | 196,895.54 |
| Marketing | 467,041.82 | 1,194,335.33 | 766,840.29 | 438,694.18 | 1,144,580.20 | 513,640.53 |
| Research and Development | 233,520.91 | 597,167.66 | 383,420.14 | 219,347.09 | 572,290.10 | 256,820.27 |
| Support, General, and Administrative | 583,802.28 | 1,492,919.16 | 958,550.36 | 548,367.73 | 1,430,725.25 | 642,050.67 |
| Total Expenses | \$1,463,397.72 | \$3,942,250.70 | \$2,602,766.23 | \$1,374,575.10 | \$3,786,351.29 | \$1,609,407.01 |

$\$ 326,929.28 \quad \$ 636,034.73$
\$336,788.20
\$307,085.93
\$601,206.14
\$359,548.37
The sheets are renamed, color is added to the sheet tabs, and the sheet tabsare reordered



Goal seeking is performed

The system date is entered and formatted

\$2,567,592.65
Line Sparkline charts are added and formatted


